

GRUPO YES

YOUR STRATEGIC PARTNER

GRAPES CALENDAR
CANADA



ABOUT US

34 years of experience sourcing top products.

Reliable + diverse supply of high-quality fresh products = **adding value** to the chain.

Industry **leader** in fresh produce with innovative, quality-driven solutions.

Strong commitment to customer service with dedicated quality and logistics teams.

Trusted by clients for timely, precise delivery of required produce.

Efficient logistics with a **230-truck fleet** and a strong **Overseas Logistics Department**, managing containers through direct coordination with shipping lines and freight forwarders.

Solid market position across product categories to ensure reliable supply.





DRIVING SUCCESS TOGETHER

- **Connecting Producers and Suppliers**

Grupo YES serves as a vital strategic partner for both producers and suppliers, ensuring a seamless connection between sustainable production and the European market.

- **Focus on Sustainable Production**

While our producers dedicate themselves to implementing environmentally friendly and sustainable farming practices, we support their efforts by bringing their products to market.

- **Our Expertise in Commercialization**

At Grupo YES, we specialize in the commercialization of these high-quality products, ensuring that they meet the demands of the European distributors.

- **Ensuring Consistent Quality and Supply**

Our mission is to guarantee a consistent supply of premium products to European distributors, maintaining both quality and reliability in every transaction.

DRIVING VALUE THROUGH OUR ROLE

Consistent Supply

Ensuring a steady flow of fresh, high-quality produce, essential for businesses dependent on these products

Product Quality

Unified focus on delivering premium fruits, enhancing the product offering to end customers.

Competitive Costs

Transparent cost policy to remain competitive, reducing unnecessary margins, and benefiting customers.

Access to Exclusive Varieties

Sourcing unique fruit varieties not found in common markets, giving businesses a competitive edge.

Sustainability & Innovation

Promoting sustainable farming and corporate responsibility while fostering new techniques and higher yields through producer collaboration.

Flexibility and Adaptability

Strong partnerships allow responsiveness to supply and demand shifts, key in the food industry.

Direct Feedback

Constant communication with producers provides immediate insights into quality and market preferences.



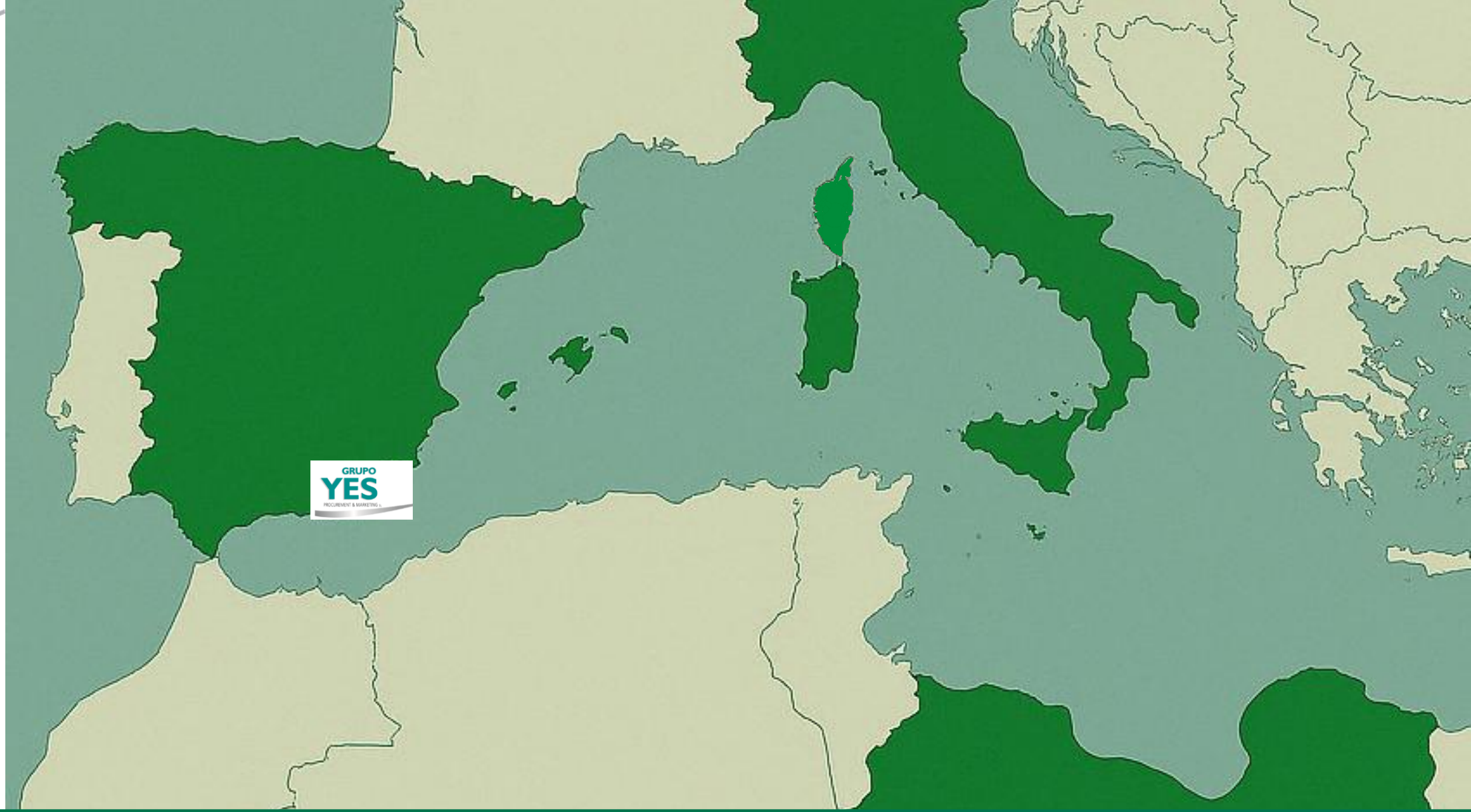
GRAPES CALENDAR

2025



KEY PARTNERSHIPS

THE KEY FOR LONG-TERM SUCCESS



Why We Are a Key Partnership in Grape Export

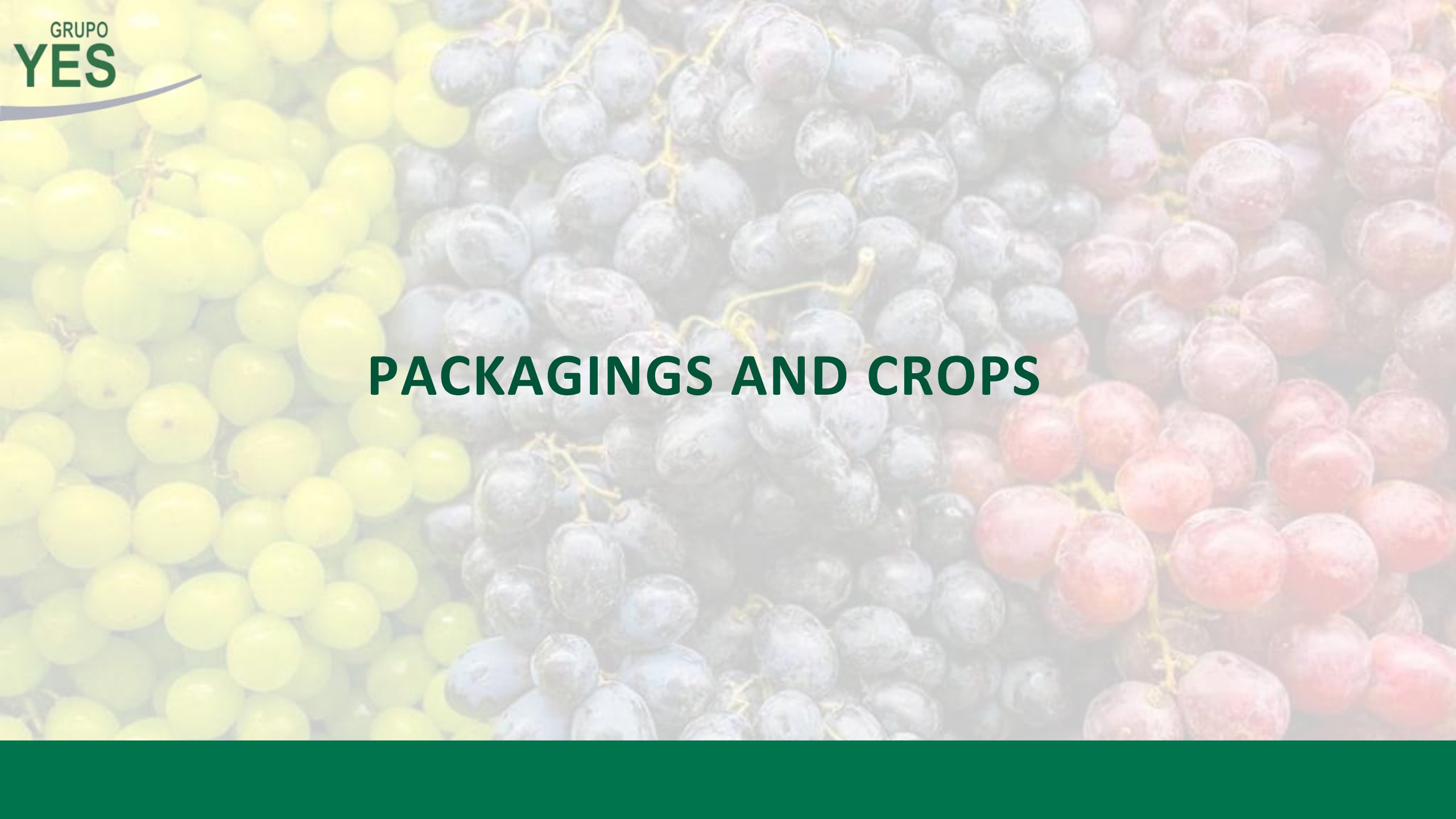
- We bring **extensive experience** and a **broad product portfolio** across multiple categories.
- As a supplier from the **Northern Hemisphere**, we are in full production during this part of the year.
- We have successfully incorporated **leading producer countries** such as **Italy** and **Egypt** into our portfolio, both for grapes and other high-quality products.
- Our grape supply runs **from May to December**, offering **consistent availability** and **competitive, stable prices** throughout the entire season.

Our core focus: **Quality, Availability and Competitive Pricing.**

[illegible]

[illegible]

[illegible]



PACKAGINGS AND CROPS

PACKAGING:

Clamshell

Flowpack

carry bags

Loose



WHITE GRAPES VARIETIES:



RED GRAPES VARIETIES:





EMPOWERING GROWTH TOGETHER

THE KEY OF SUCCESS

Strategic alliances with fruit producers are essential to strengthening our supply chain, fostering long-term growth, and ensuring mutual success for all parties involved.

The satisfaction of the end consumer is the cornerstone of our success and the primary goal of our company.

At Grupo Yes, we invite you to become part of our story and join our team of dedicated growers as a valued strategic partner.

Together, we can continue to deliver quality and satisfaction to consumers worldwide.



TRANSPORT AND LOGISTICS

- We specialize in the commercialization and distribution of high-quality Spanish fruits and vegetables to European and overseas markets.
- Our commitment to freshness, flavor, and excellence makes us a trusted partner for agricultural producers across Spain.
- With strong partnerships in key production areas of Spain, as well as Italy, Portugal, Greece, Egypt, and Turkey, we offer a diverse portfolio, including stone fruits, tropicals, and specialties like asparagus, strawberries, and cherries.
- Our strict quality and food safety policies ensure top-tier product management from sourcing to final delivery.
-  Key Markets:
 - ◆ Europe: France, Belgium, United Kingdom, Netherlands, Poland, Germany, Hungary, Austria
 - ◆ Overseas: Canada, USA, Mexico, Brazil, Saudi Arabia, UAE, China, India, Japan



Annual shipments: 500+ containers via direct coordination with shipping lines and freight forwarders.

GRUPO

YES



QUALITY ACTIONS



Harvest and Post-Harvest

Collaborate with growers' technical teams to ensure proper management, crucial for product shelf life.



Process Control and Traceability

Harvest: Timing based on product and environmental factors.

Full traceability from field to sales, tracking the origin, variety, and cultivation method.

Packing house: unloading, weighing, and assigning traceability codes through calibration, selection, packing, labeling, palletizing, and pre-cooling.



Quality Assurance

Implement strict quality management across all processes.



Shipping

Ensure smooth and efficient product dispatch.

GRUPO YES & LOGIDIS

CERTIFICATES

