# **GRUPO YES**

YOUR STRATEGIC PARTNER



- 34 years of experience sourcing top products.
- Reliable + diverse supply of high-quality fresh products = **adding value** to the chain.
- Industry leader in fresh produce with innovative, quality-driven solutions.
- **Strong commitment** to customer service with dedicated quality and logistics teams.
- Trusted by clients for timely, precise delivery of required produce.
- Efficient logistics with a 230-truck fleet for seamless supply.
- Solid market position across product categories to ensure reliable supply.







# DRIVING SUCCESS TOGETHER

#### •Connecting Producers and Suppliers

Grupo YES serves as a vital strategic partner for both producers and suppliers, ensuring a seamless connection between sustainable production and the European market.

#### •Focus on Sustainable Production

While our producers dedicate themselves to implementing environmentally friendly and sustainable farming practices, we support their efforts by bringing their products to market.

#### •Our Expertise in Commercialization

At Grupo YES, we specialize in the commercialization of these high-quality products, ensuring that they meet the demands of the European distributors.

#### •Ensuring Consistent Quality and Supply

Our mission is to guarantee a consistent supply of premium products to European distributors, maintaining both quality and reliability in every transaction.



### DRIVING VALUE THROUGH OUR ROLE

#### Consistent Supply

Ensuring a steady flow of fresh, high-quality produce, essential for businesses dependent on these products

### Product Quality

Unified focus on delivering premium fruits, enhancing the product offering to end customers.

### Competitive Costs

Transparent cost policy to remain competitive, reducing unnecessary margins, and benefiting customers.

#### Access to Exclusive Varieties

Sourcing unique fruit varieties not found in common markets, giving businesses a competitive edge.

#### Sustainability & Innovation

Promoting sustainable farming and corporate responsibility while fostering new techniques and higher yields through producer collaboration.

### Flexibility and Adaptability

Strong partnerships allow responsiveness to supply and demand shifts, key in the food industry.

#### Direct Feedback

Constant communication with producers provides immediate insights into quality and market preferences.

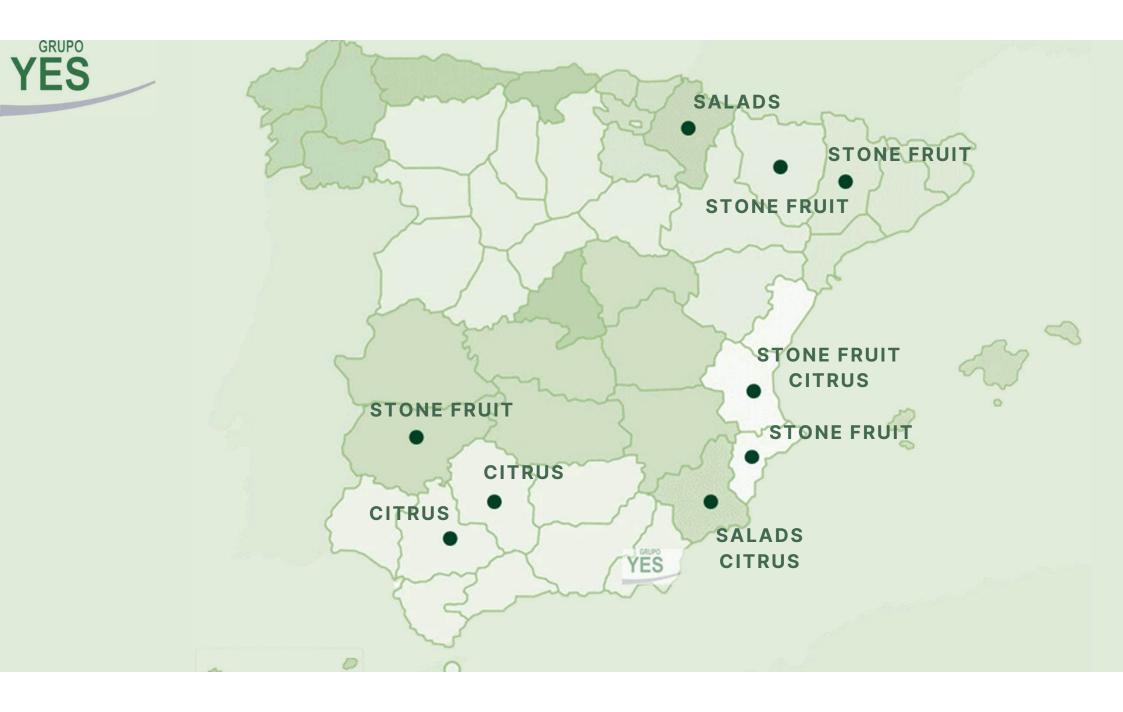




## **KEY PARTNERSHIPS**

THE KEY FOR LONG-TERM SUCCESS







### **SALADS CALENDAR**

Product	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
Broccoli												
Celery												
Cauliflower												
Romanesco												
lceberg												

YES



# **P**

### **ICEBERG**



5kg carton box

Size 10/12 pieces

400-500gr/piece Individual film orl oose with atmosphere bag









### ROMAINE



### Packaging

10x1 10 Flowpack +300gr/piece

10x1 XL 10 Flowpack +500gr/piece

8x2 8 Flowpack +500gr/piece

HEARTS 10x2 10 Flowpack +400gr/piece







### **MINI ROMAINE**



Packaging

14 bags +300gr/piece







### **LITTLE GEM**

Packaging

12x3 12 Trays +350gr/piece

10x2 10 Flow pack 240gr/piece

RED LITTLE GEM 10x2 10 Flow pack 240gr/piece







### **LITTLE GEM HEARTS**

#### Packaging

Hearts 4 units 15 trays +240gr/piece

Red Hearts 4 units 6 trays + 240gr/piece

Hearts 6 units 10 trays +350gr/piece

Red Hearts 6 units 5 trays +350gr/piece









### WHITE AND GREEN CELERY

Packaging

Size 16 or 24 pieces/box

500-700 gr/piece

Flowpack , open bag or loose with polybag











### ASIAN VARIETIES

#### Packaging

PAK CHOI - Bag 10 bags 2 pieces/bag 8 bags 2 pieces/bag 6 bags 2 pieces/bag

> PAK CHOI Bulk 8Kg 30 pieces

MINI PAK CHOI Bulk 8Kg 45-50pieces









### CAULIFLOWER

Packaging

12Kg box

Individual filmed or nacked with atmosphere bag.

Size 6/8/10/12







# QUALITY ACTIONS



Collaborate with growers' technical teams to ensure proper management, crucial for product shelf life.



### Quality Assurance

Implement strict quality management across all processes. Quality team located in Sevilla , Cordoba , Murcia and Valencia for depot quality controls and doing On going audits to all our growers .



 <u>Harvest:</u> Timing based on product and environmental factors.
<u>Full traceability</u> from field to sales, tracking the origin, variety, and cultivation method.
<u>Packing house:</u> unloading, weighing, and assigning traceability codes through calibration, selection, packing, labeling, palletizing, and pre-cooling.



### Shipping

Ensure smooth and efficient product dispatch.

# GRUPO YES & LOGIDIS CERTIFICATES











