

# GRUPO YES

YOUR STRATEGIC PARTNER





# ABOUT US

**34 years** of experience sourcing top products.

Reliable + diverse supply of high-quality fresh products = **adding value** to the chain.

Industry **leader** in fresh produce with innovative, quality-driven solutions.

**Strong commitment** to customer service with dedicated quality and logistics teams.

**Trusted** by clients for timely, precise delivery of required produce.

Efficient logistics with a **230-truck fleet** for seamless supply.

**Solid market position** across product categories to ensure reliable supply.







# DRIVING SUCCESS TOGETHER

- **Connecting Producers and Suppliers**

Grupo YES serves as a vital strategic partner for both producers and suppliers, ensuring a seamless connection between sustainable production and the European market.

- **Focus on Sustainable Production**

While our producers dedicate themselves to implementing environmentally friendly and sustainable farming practices, we support their efforts by bringing their products to market.

- **Our Expertise in Commercialization**

At Grupo YES, we specialize in the commercialization of these high-quality products, ensuring that they meet the demands of the European distributors.

- **Ensuring Consistent Quality and Supply**

Our mission is to guarantee a consistent supply of premium products to European distributors, maintaining both quality and reliability in every transaction.



# DRIVING VALUE THROUGH OUR ROLE

## Consistent Supply

Ensuring a steady flow of fresh, high-quality produce, essential for businesses dependent on these products

## Product Quality

Unified focus on delivering premium fruits, enhancing the product offering to end customers.

## Competitive Costs

Transparent cost policy to remain competitive, reducing unnecessary margins, and benefiting customers.

## Access to Exclusive Varieties

Sourcing unique fruit varieties not found in common markets, giving businesses a competitive edge.

## Sustainability & Innovation

Promoting sustainable farming and corporate responsibility while fostering new techniques and higher yields through producer collaboration.

## Flexibility and Adaptability

Strong partnerships allow responsiveness to supply and demand shifts, key in the food industry.

## Direct Feedback

Constant communication with producers provides immediate insights into quality and market preferences.





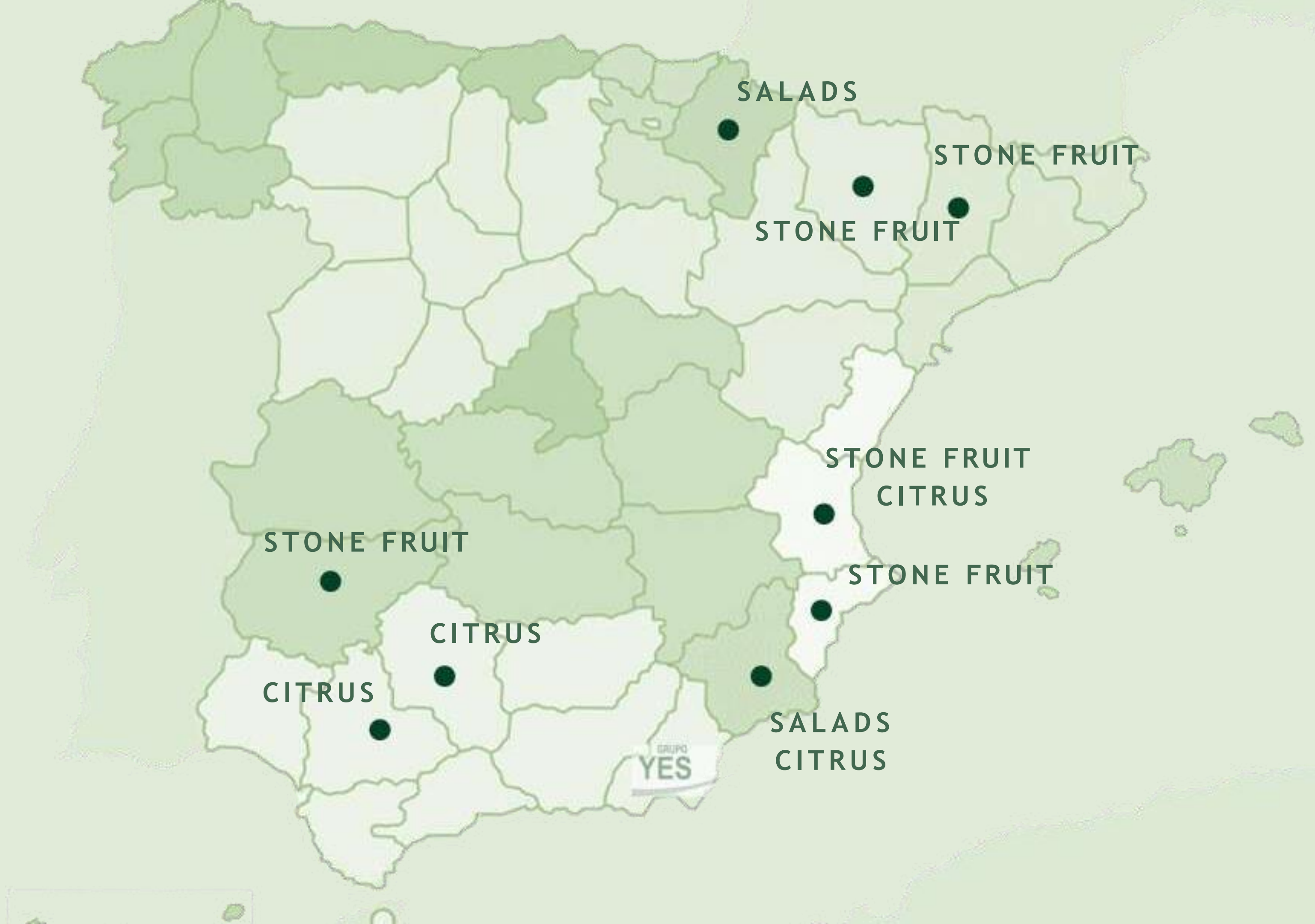
# KEY PARTNERSHIPS

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THE KEY FOR LONG-TERM SUCCESS











# SALADS

| Product     | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
|-------------|-----|-----|-----|-----|-----|-----|-----|-----|------|-----|-----|-----|
| Broccoli    |     |     |     |     |     |     |     |     |      |     |     |     |
| Celery      |     |     |     |     |     |     |     |     |      |     |     |     |
| Cauliflower |     |     |     |     |     |     |     |     |      |     |     |     |
| Romanesco   |     |     |     |     |     |     |     |     |      |     |     |     |
| Iceberg     |     |     |     |     |     |     |     |     |      |     |     |     |





# VEGETABLES

| Product    | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
|------------|-----|-----|-----|-----|-----|-----|-----|-----|------|-----|-----|-----|
| Aubergine  |     |     |     |     |     |     |     |     |      |     |     |     |
| Peppers    |     |     |     |     |     |     |     |     |      |     |     |     |
| Courgettes |     |     |     |     |     |     |     |     |      |     |     |     |
| Cucumbers  |     |     |     |     |     |     |     |     |      |     |     |     |





# CITRUS

Texto

| Product     | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
|-------------|-----|-----|-----|-----|-----|-----|-----|-----|------|-----|-----|-----|
| Lemons      |     |     |     |     |     |     |     |     |      |     |     |     |
| Oranges     |     |     |     |     |     |     |     |     |      |     |     |     |
| Clementines |     |     |     |     |     |     |     |     |      |     |     |     |
| Grapefruits |     |     |     |     |     |     |     |     |      |     |     |     |





# STONE FRUIT

| Product        | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
|----------------|-----|-----|-----|-----|-----|-----|-----|-----|------|-----|-----|-----|
| Peach          |     |     |     |     |     |     |     |     |      |     |     |     |
| Nectarine      |     |     |     |     |     |     |     |     |      |     |     |     |
| Plums          |     |     |     |     |     |     |     |     |      |     |     |     |
| Flat peaches   |     |     |     |     |     |     |     |     |      |     |     |     |
| Flat nectarine |     |     |     |     |     |     |     |     |      |     |     |     |





# BIO CATEGORY

| Product   | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
|-----------|-----|-----|-----|-----|-----|-----|-----|-----|------|-----|-----|-----|
| Cherry    |     |     |     |     |     |     |     |     |      |     |     |     |
| Tomato    |     |     |     |     |     |     |     |     |      |     |     |     |
| Peppers   |     |     |     |     |     |     |     |     |      |     |     |     |
| Courgette |     |     |     |     |     |     |     |     |      |     |     |     |
| Cucumber  |     |     |     |     |     |     |     |     |      |     |     |     |





# EMPOWERING GROWTH TOGETHER

## THE KEY OF SUCCESS

Strategic alliances with fruit producers are essential to strengthening our supply chain, fostering long-term growth, and ensuring mutual success for all parties involved.

The satisfaction of the end consumer is the cornerstone of our success and the primary goal of our company.

At Grupo Yes, we invite you to become part of our story and join our team of dedicated growers as a valued strategic partner.

Together, we can continue to deliver quality and satisfaction to consumers worldwide.







# TRANSPORT & LOGISTICS

Logidis is located in Almeria, one of Spain's main production area.

With over 23 years of experience in national, local, and international transport in the fruits and vegetables industry, we serve all of Europe.

We manage over **130 lorries weekly**, both our own and from partner companies.  
In 2023, we reached 12,500 full truckloads.

We maintain a policy of constant fleet renewal and modernization to provide efficient, sustainable, and high-quality service. Depot management, cross-docking, and consolidation services in Spain.



# QUALITY ACTIONS

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## Harvest and Post-Harvest

Collaborate with growers' technical teams to ensure proper management, crucial for product shelf life.



## Process Control and Traceability

Harvest: Timing based on product and environmental factors.

Full traceability from field to sales, tracking the origin, variety, and cultivation method.

Packing house: unloading, weighing, and assigning traceability codes through calibration, selection, packing, labeling, palletizing, and pre-cooling.



## Quality Assurance

Implement strict quality management across all processes.



## Shipping

Ensure smooth and efficient product dispatch.





# GRUPO YES & LOGIDIS

## CERTIFICATES

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